

Annie Young
Palo Alto, CA

June 20, 2009

To Whom It May Concern:

It is my pleasure to express my sincere thanks to Mr. Vinh Tran and his team for the smooth and successful probate sale of my in-law's home on Rainbow Drive, Cupertino. Vinh is experienced and knowledgeable about The Seven Springs Community, having sold several houses over the years. From the moment we signed the listing contract, Vinh immediately started to arrange for contractor bids for certain important renovation that would be critical to complete in order to attract buyers in a difficult buyer's market. With his team's help, we quickly arrived at the necessary budget and selected the contractors to do the work.

Throughout the several weeks of renovation, Vinh visited the house almost every day and advised the contractors as the work progressed. He also took an active role in recommending certain features to add to the elegance of the home and we frequently went together to various suppliers to select the material. He devoted so much time and effort in beautifying the house that he literally 'put his heart into this project'. By the time we put the house on MLS, it was an elegant and beautiful home that most people would find it irresistibly impressive. We also took Vinh's professional advice to arrive at an attractive list price. Within a few days of listing, we received multiple offers. Vinh was most impressive in juggling the multiple offers to maximize the return of the transaction. The house was sold to a strong buyer at above list price in exactly one week from the listing date. The rest of the process went impeccably smooth to closing. We are most impressed with Vinh's experience, hard work, dedication, wisdom and professionalism in handling all aspects of the sale of this home. I have no reservation at all to recommend Vinh Tran to anyone who wish to buy or sell a home in the areas he serves. It was certainly a pleasure to work with Vinh Tran.

Very truly yours,



Annie Young
650-494-9273

On behalf of the family Trustee, I sincerely thank Vinh for his professional help in selling the home on Rainbow Dr.

