

Farmers Insurance Group of Companies

Chuck Nielsen Insurance Agency

Auto · Home · Life
Business · Health

A Professional Practice Since 1982
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Vinh Tran represented me in the sale of my commercial property at 2375 Forest Avenue, San Jose, California. I could not be more pleased with the results of my decision to hire Vinh to handle the marketing and sale of my property.

The first time the building was put on the market I interviewed several realtors and settled on a realtor that told me what I wanted to hear, rather than a realtor that would get the job done. I made a mistake that cost me over \$40,000 and an additional year of valuable potential sale time by not hiring Vinh the first time around. I could not have sold my property without the knowledge and expertise that only comes from dealing with a professional such as Vinh.

In my opinion Vinh is truly a seasoned professional who goes above and beyond what one would normally expect from a realtor. He helped me immensely when it came to dealing with the City of San Jose. Vinh's experience and knowledge of the ins and outs of working with the city was invaluable when I had to navigate several critical problems with the Code Enforcement Department and the Planning Department. Vinh's help kept the sale of the property on track while completing the city's requirements for the property. As for dealing with potential buyers, Vinh made sure that only qualified, serious buyers were brought to my attention. As a busy professional with a business to run I appreciated Vinh's scrupulous screening of potential buyers so as to not waste my time. Last but not least, Vinh kept me updated frequently as to the progress of the sale of my property. I never had to chase him down to find out what was happening. Vinh was on top of this sale—always. If Vinh was unavailable when I called him, he always returned my call in a timely manner. Vinh understands that sellers (and buyers) need their hands held through the process and he did this expertly and professionally, never making me feel that my inquiries were tiresome, or my questions irrelevant.

These are just some of the services performed for me during my partnership with Vinh that he would say are just a part of his job. I say it is going above and beyond what would normally be expected of a realtor. I have used realtors in the past, but in my opinion none are of Vinh's caliber. I would not hesitate to recommend Vinh to a potential buyer or seller. He is truly a professional cut above the rest in his field.

Sincerely,



Chuck Nielsen
Farmers Insurance Group



FARMERS

CHUCK NIELSEN

Broker

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