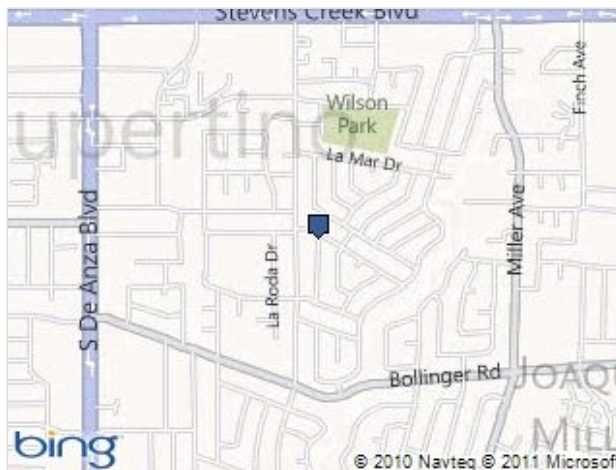


Residential Agent Page



General Property Information

804 BETLIN AVENUE, Cupertino 95014		Status:	Sold	MLS #:	89847275
Class:	Single Family Residential	Orig Price:	\$379,950	List:	10/07/1998
Area:	(18) Cupertino	List Price:	\$379,950	Original:	10/07/1998
County:	SANTA CLARA COUNTY	Sale Price:	\$392,000	Sale:	10/16/1998
Complex:		LOEscrow	39	COE:	11/24/1998
Beds:	3	Baths:	2	Expires:	01/07/1999
Approx SqFt:	1,203 (Assessor)	FinType:	Conventional -- New 1st Loan	Off Mrkt:	
Approx Lot:	5,700 Sqft	DOM:	9	Green doc:	No
Built/Age:	0(-)/39	Walk Score:			
Parcel #:	369-27-039				
Comm:	3% Standard				
List Agree:	Exclusive Right to Sell(ER)				
Remarks:	TOP CUPERTION SCHOOLS, WALKING DIS TO VALCO, SHOPS, CORNER LOT, WELL KEPT MANY UPGRADES, GREAT FLOOR PLAN, A MUST SEE TO APPRECIATE, VACANT READY TO MOVE-IN, EASY ACCESS TO 280 AND 85, VERY QUIET NEIBORHOOD, OPEN HOUSE				
Private:	ON THE WEEKEND, REPORTS & DIS PACKETS AT LO OFFICE, THANKS FOR SHOWING.				
<u>Map</u>	<u>Management Info</u>	<u>Schools/Districts</u>			
X-street:	CLIFFORD	HOA Fee:	Elem: L. P. Collins Elementary/Cupertino Union Schor		
Barclay:	12/24/65	HOA Nm:	Middle: Warren E. Hyde Middle		
Thomas:		HOA Ph:	High: Cupertino High/Fremont Union High		
<u>Showing Information:</u>			<u>Tour Infomation</u>		
Owner:	HOWARD		Tour 1:	Assoc 1:	
Occup By:	Vacant	Phone:	Tour 2:	Assoc 2:	
Instruction:	Supra Keysafe, Go Direct		Remarks:		

Features

Bathroom:	, 1 Shower over Tub, 1 Stall Shower, 1 Tub	Exterior:	Stucco Exterior
Bedroom:	1 Master Bedroom Suite	Foundation:	Concrete Perimeter & Slab
Cooling:	No Cooling	Garage/Pk:	Detached, Electric Door or Gate Opener, 2 Car Garage
Heating:	Wall Furnace	Pool Desc:	
Fam Room:	Dining Area in Family Room	Water:	City/Public Water
Fireplace:		List Incl:	1 Dishwasher, Disposal, Free Standing Range/Oven, Window Coverings
Type:	Detached Single Family		

Contact Information

List Agent:	Vinh Tran	Pref Ph:	408-252-1525	Pref Fax:	408-884-1900
LA Lic #:	01090711	Email:			
List Office:	CENTURY 21 CONTEMPO	Office Ph:		Office Fax:	408-873-8148
Sell Agent:	Priti Whatley (00951594)	Pref Ph:		Pref Fax:	
Sell Office:	Coldwell Banker	Office Ph:	408-616-2600	Office Fax:	408-616-2672

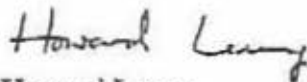
The above information is deemed to be accurate but not guaranteed.

Dear Vinh Tran:

I just want to write and express my appreciation for the professional service that you provided to me in the selling of my property at 804 Betlin Ave. in Cupertino. Originally, it was listed by another independent broker who gave me a discount on his brokerage fee, but I was completely frustrated by his lack of a marketing program to market my property. It was on the market for more than three months without a serious offer.

It was very fortunate for me to come across an experienced professional like you who effectively marketed my property and got it sold within a week. What's more amazing to me is the fact that it was sold at above the asking price in such a short time! My family and I want to let you know that we appreciate your professional service and the effort you put into the selling of my property. I wish I could have you as my listing agent earlier. Once again, thank you.

Regards,



Howard Leung

11/24/98