February 15, 2004

Mr. Vinh Tran
Re/Max Real Estate Services
19200 Stevens Creek Boulevard, Suite 210
Cupertino, CA 95014

Dear Vinh,

These past months have gone so quickly with the daily stresses of working and helping
my mother through her illness, but we wanted to finally get around to writing an
important thank you letter to you. We wanted to keep in touch with you and let you
know especially how much we appreciated your services when selling our property in
Cupertino.

Thank you for all your help in the marketing of our home. It was not a particularly good
time to sell but we felt we had to in order to move in with my mother to help her. It was
also not an easy time to find a buyer with the economic environment being so unstable,
but you were encouraging and so helpful during the whole process. We are still so happy
with the "Happy Price" you were able to get for us in a relatively short amount of time.

We really appreciate how you kept us informed on prospective buyers and how
cooperative and friendly you were with us. Your follow-up of every lead was amazing!
You supplied us with all the information we needed and your advice and encouragement
really helped us get through a very stressful time. You made the whole process -- EASY
for us. When it came to negotiations and the fine print covering the terms of the sale,
you are the Master! We always felt confident with you on our side. Your real estate
knowledge and expertise especially in Cupertino is quite impressive. We were very
lucky to have found you and we are so glad we chose you as our agent. Your positive
attitude was always a pleasure to work with. You kept us going!! You even helped us
with the purchase of another property up in the Sacramento area that went very smoothly.

Again it was such a pleasure to work with you and get to know you. When we are ready
to sell our next property in Cupertino, there is no one else for us but Vinh Tran!!!
Thanks for a job well done!!!!!!

Sincerest Regards,

Kathy Silva and Barry Goodwin   8075 PARK VILLA CIR