

October 21, 2004

Dear Vinh,

My family and I would like to thank you for the excellent job you did in handling the sale of our parents home in Cupertino. We have been in our family home for over 40 years, so the sale of our property was a very emotional one for us all.

Thank you for your help in marketing our home. You knew just how much we needed to do to make our property look its very best!!

Your real estate knowledge and expertise especially in the Cupertino area is quite impressive! Your positive attitude and your enthusiasm for your job was always a pleasure to work with. We really appreciated how you kept us informed on prospective buyers and how cooperative and friendly you were with us.

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Your follow-up on every lead was amazing!! You supplied us with all the information we needed and your advice and encouragement really helped us get through a very stressful time! When it came to negotiations and the fine print covering the terms of the sale, you can not be beat! You are the Best!! We always felt confident with you on our side!

Once again it has been a pleasure working with you. When you helped us sell our own home in Cupertino 2 years ago, I knew you were the only agent for us! And so I say Thank you again for another job well done!!!

Sincerest regards,

Kathy Seymour Silva
and the Seymour Family

